

Re: 1997 Annual Report of Philip Morris Incorporated

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2nd paragraph under Nicotine Yield Rating Information :

3rd line: ...generated by [Philip Morris] internal testing of Marlboro brand styles currently distributed within...

7th and 8th lines: ...Menthol King Size Soft Pack and Marlboro Light Menthol 100s Soft Pack, [confirm consistency of descriptors **THESE ARE OK**], were calculated and reported on the basis of Philip...

3rd paragraph under Nicotine Yield Rating Information:

3rd and 4th lines: ...were collected through a market sampling conducted [following the intent of] Standard 8243 of the International Organization of...

4th paragraph under Nicotine Yield Rating Information:

2nd and 3rd lines: ...the procedures designated for the testing of total nicotine content, [**REMOVE** percent filter ventilation,] pH of cigarette smoke and...

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1st paragraph under Filter Tip Ventilation Measurement:

1st, 2nd and 3rd lines: ...Philip Morris measured Percent Filter Tip Ventilation utilizing a model [PDI/DDI manufactured by KC Automation.] As confirmed by the November 6, 1997 facsimile transmission Philip Morris...

5th line: ...as Attachment B, [the instrumentation] utilized by Philip Morris in connection...

2nd paragraph under pH Measurement:

3rd, 4th and 5th lines: ...Attachment C hereto, Philip Morris has developed and hereby submits a method, ["Determination of pH of an Aqueous Solution of Mainstream Cigarette Smoke using a Routine Linear Analytical Smoking Machine."] In addition, Philip Morris believes that the method described...

7th line: ...Attachment C [**REMOVE** for measuring the pH of whole smoke of cigarettes] should be...